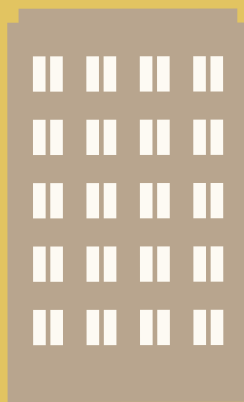


2022



NAHRO **BUYER'S GUIDE**

Our annual directory of manufacturers, suppliers
and service providers specializing in housing and
community development





Welcome to the 2021 Buyer's Guide, a directory of manufacturers, suppliers and service providers who specialize in fulfilling the needs of the housing and community development (HCD) industry. The *Journal of Housing and Community Development* does not endorse any product or service offered by the companies listed, but does advise that you use the guide to search for vendors who are familiar with the particular needs of HCD organizations.

NOTE: NAHRO is not responsible for errors or omissions in this Buyer's Guide.

Advertisers in this issue are listed in **RED TYPE**. Members of the NAHRO Business Partners Council (BPC) – NAHRO member companies that specialize in serving the HCD market – are identified by a arrow (») symbol that appears on the first line of the listing.

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ACCOUNTING

» Aprio

5501 Highway 280
Suite 201
Birmingham, AL 35242

WEBSITE: www.aprio.com

» Barrale Renshaw CPAs and Advisors LLC

6200 Chippewa St.
Saint Louis, MO 63109

PHONE: (314)-726-3308

FAX: (314) 725-6308

CONTACT: Louis Barrale

EMAIL: lou.barrale@brskcpa.com

WEBSITE: www.barrale-renshaw.com

Barrale Renshaw Sailor Khan LLC is a full-service CPA firm located in St. Louis that has specialized in public housing authority auditing since 1984. The firm is licensed in five states and practices in the Midwest and Southern regions of the United States. The current staff has close to a half century of combined experience in public housing authority auditing with Barrale Renshaw Sailor Khan alone. We offer outstanding value for your PHA auditing needs.

» BDO PHA Finance

1801 Market St.
Suite 1700
Philadelphia, PA 19103

PHONE: (215) 564-1900

CONTACT: Brian Alten CPA, CEO

EMAIL: balten@bdo.com

WEBSITE: www.asherco.com

» Emphasys Software

308 State St.
Suite 9
Petoskey, MI 49770

PHONE: (231) 347-8787

CONTACT: Greg Gagnon

EMAIL: ggagnon@emphasys-software.com

WEBSITE: www.emphasysPHA.com

For over 35 years, Emphasys Software has been providing management software and

services to public housing agencies of all sizes. Emphasys products help organizations streamline daily business processes and improve productivity through automation. Our complete software suites and services include solutions for areas such as Housing Choice Vouchers, LIPH, inspections, reporting, wait list, financials, PBA/asset management, web-based technologies and information products.

» Fenton, Ewald & Associates

280 Hillside Ave.
Needham, MA 02494

PHONE: (781) 444-6630

CONTACT: Teresa A. Ewald, CEO

EMAIL: office@feacpa.com

» Kubas Keller Associates

1719 Leon Dr.
Hatfield, PA 19440

PHONE: (215) 416-6798

CONTACT: Roman Kubas

EMAIL: rkubas@verizon.net

WEBSITE: www.phaconsulting.com

» Loucks & Schwartz

P.O. Box 501
Nappanee, IN 46550

PHONE: (574) 773-2321

EMAIL: rick@louckscpas.com

» The Michaels Development Company

2 Cooper St.
Camden, NJ 08102

PHONE: (856) 596-5817

EMAIL: bgreer@themichaelsorg.com

» Urlaub Accounting and Computer Services

P.O. Box 2663
Ada, OK 74821

PHONE: (580) 332-4802

CONTACT: Ronald Urlaub CPA, CEO

EMAIL: ronald@urlaubaccounting.com

WEBSITE: www.urlaubaccounting.com

ACCOUNTING/ AUDITING

» Berman Hopkins Wright & LaHam, CPAs & Associates LLP

8035 Spyglass Hill Road
Melbourne, FL 32940

PHONE: (321) 757-2020

CONTACT: Brian Nemeroff, CPA, CEO

EMAIL: nemeroff@bermanhopkins.com

WEBSITE: www.bermanhopkins.com

CONTACT: Beth Kirchner

EMAIL: kirchner@bermanhopkins.com

PHONE: (321) 757-2020

A full-service CPA firm providing expertise in auditing and special services for housing authorities, including compliance, control, fraud, forensic and project-based asset management.

» Eide Bailly LLP

4310 17th Ave. S
P.O. Box 2545
Fargo, ND 58108

PHONE: (701) 239-8500

FAX: (701) 239-8600

CONTACT: Shannon Breuer

EMAIL: sbreuer@eidebailly.com

WEBSITE: www.eidebailly.com/ah

Our affordable housing professionals can help you thrive, whether you're an investor, syndicator, nonprofit, state or local housing agency, or other. We offer a wide variety of services, including consulting, property compliance, asset management, debt restructuring, audits, the Low Income Housing Tax Credit and the Historic Tax Credit.



» Hawkins Ash CPAs

P.O. Box 1508
500 S. Second St.
Suite 200
La Crosse, WI 54601

PHONE: (608) 784-7737
CONTACT: Angie Campbell
EMAIL: acampbell@hawkinsashcpas.com
WEBSITE: www.HawkinsAshCPAs.com

Hawkins Ash CPAs provides auditing and fee accounting services to housing authorities across the country. We can also assist with HUD reporting such as VMS and REAC submissions.

APPLIANCE SALES AND REPAIR

» Brown Stove Works Inc.

P.O. Box 2490
Cleveland, TN 37320

PHONE: (423) 476-6544
CONTACT: Jeff Essenburg
EMAIL: jessenburg@brownstoveworksinc.com
WEBSITE: www.brownstoveworksinc.com

Brown Stove Works Inc. has been in business since 1935 and has earned a reputation for providing quality cooking products at reasonable prices with personalized service. Family owned and American made, Brown Stove Works offers a complete line of 20", 24", 30" and 36" gas and electric ranges, including ADA and elderly models. Call us for all of your cooking product needs at 423.476.6544 or visit us online at brownstoveworksinc.com.

» Snap Supply LLC

1835 Wallace Ave.
St. Charles, IL 60174

PHONE: (630) 779-9017
CONTACT: Nick Ernst
EMAIL: nick@snap.parts
WEBSITE: www.snap.parts

ARCHITECTURE AND ENGINEERING SERVICES

» Forum Architects LLC

122 Michigan St.
Suite 200
South Bend, IN 46601

PHONE: (574) 233-2119
CONTACT: Andrew Grontkowski
EMAIL: agrontkowski@forumarchitectsllc.com
EMAIL: whentschel@forumarchitectsllc.com
WEBSITE: www.forumarchitectsllc.com

» SGB Architects LLC

1935 Airline Drive
Suite 200
Bossier City, LA 71112

PHONE: (318) 226-1404
CONTACT: Arthur J. Schuldt, Jr., CEO
EMAIL: art@sgba.com
WEBSITE: www.sgba.com

SGB Architects LLC has been designing affordable housing for public housing authorities across the country since 1982. Our program expertise includes mixed-finance, RAD and LIHTC.

» Sherman-Carter-Barnhart Architects, PSC

2405 Harrodsburg Road
Lexington, KY 40504-3329

PHONE: (859) 224-1351
CONTACT: Newby Walters
EMAIL: nwalters@scbarchitects.com

BUILDING PRODUCTS

» Johnson Controls Inc.

507 E. Michigan St.
Milwaukee, WI 53202

PHONE: (763) 227-7709
CONTACT: Mary Fox
EMAIL: mary.p.fox@jci.com
WEBSITE: www.johnsoncontrols.com

Johnson Controls has a team 100% dedicated to public and affordable housing. Our team helps clients improve and modernize buildings, implement green and sustainable programs, reduce carbon footprints, and improve the safety and comfort of residents' homes. Programs can be implemented through Energy Performance Contracting and other innovative financial programs requiring little to no capital investment.

» Avero Advisors

512 W Broadway Ave.
Maryville, TN 37801

PHONE: (440) 991-6628
CONTACT: Abhijit Verekar
EMAIL: av@averoadvisors.com
WEBSITE: www.averoadvisors.com

When systems like Emphasys Elite, Yardi, and other leading Public Housing Authority (PHA) software are adequately integrated, they can streamline processes, optimize workflows between departments, and create continuity between other enterprise systems within your organization. However, many times Public Housing Authorities struggle with fully integrating and maintaining this highly customizable housing software due to poor vendor support, lack of experienced technical staff, resources, or existing complex and broken organizational processes.

Avèro Advisors has partnered with numerous Public Housing Authorities across the nation to either optimize existing housing software or guide agencies through finding the right system that fits their organizational needs.



With years of experience working in the PHA industry, Avèro has become a primary liaison with organizations, Emphasys, or other leading PHA software vendors. As a liaison or Project Manager, Avèro ensures that all processes are optimized, requirements documented, and vendor relationships and support managed to maximize the system's value and achieve your mission.

Whether your Public Housing Authority is large or small, Avèro curates tailor-made solutions that have been expertly assessed, documented, and strategically organized to become part of your long-term IT strategy and team. Avèro creates trusted client partnerships that cultivate success in not only their organizations but communities.

COMPUTER SOFTWARE AND SERVICES

» Brooks-Jeffrey Marketing Inc.

19 Medical Plaza
Mountain Home, AR 72653

PHONE: (800) 506-8064

CONTACT: Shannon Brooks, President

EMAIL: shannon@bjmweb.com

PHONE: (870) 425-8064

CONTACT: Jodie Elizabeth Jeffrey, Vice President

EMAIL: jej@bjmweb.com

PHONE: (800) 506-8064

Brooks Jeffrey Marketing Inc. is a women-owned, full-service multimedia marketing, website and digital design firm, headquartered in Mountain Home, Arkansas. Founded in 1984, the firm has built a solid reputation for national award-winning, results-driven communication solutions. Brooks Jeffrey's experience with website development and digital marketing began in 1996. The firm currently provides website services for housing authority clients across the United States. Brooks Jeffrey's talented team of artists, writers, designers and web programmers has created hundreds of

successful web solutions including custom solutions specifically to address the needs of housing authorities. Mobile-friendly, responsive website designs with interactive property maps, online forms, notifications to subscribers via text and/or email, social media integration, password-protected HA staff portals and easy-update content management systems (CMS) allow you to provide information, tools and resources 24/7 to your housing authority clients, staff and the public. Brooks Jeffrey can also assist with logos, branding and printed materials to provide a professional, integrated marketing strategy for your housing authority. Contact us to view demo websites, work examples and references.

» Cremsen, Inc

PO Box 87122

Canton, MI 48188

PHONE: (734) 725-0338

CONTACT: Adnan Naqvi, CEO

EMAIL: ceo@cremsen.com

WEBSITE: www.cremsen.com

Cremsen provides secure cloud-based (SaaS) digital signage solution to manage your display devices, zones, contents, creative and schedules.

Cremsen offers a maximum of creative possibilities and a wealth of tools to build and transport fascinating, attractive and convincing brand messages with the highest quality level. At Cremsen, we specialize in smart innovative display technology. Ranging from single screen digital signs, video walls, to interactive touchscreen and voice assist displays.

» Designing Success

700 W. Hillsboro Blvd.

Suite 3-205

Deerfield Beach, FL 33441

PHONE: (954) 457-3330

EMAIL: sam@designingsuccess.us

WEBSITE: www.designingsuccess.us

Designing Success developed and markets Tracking At-A-Glance® (TAAG), a user-friendly, web-based case management and

performance tracking software program. We help track your clients from recruitment through program completion. TAAG is used to track housing programs like FSS, HOPE VI, Moving to Work and ROSS. We offer a Grant Module, where housing authorities can create their grants and track actual against projected goals and milestones. We have developed a relocation module that automatically calculates replacement housing payment (RHP) under the URA and Section 104(d). We were recently endorsed by the American Association of Service Coordinators for tracking their members' Family Self-Sufficiency Programs.

» DynaTouch Corporation

9901 Broadway

Ste 115

San Antonio, TX 78217

PHONE: (210) 828-8343

CONTACT: Paul Stahl

EMAIL: Paul.Stahl@dynamatouch.com

WEBSITE: www.dynamatouch.com

DynaTouch is a technology integrator and developer, specializing in secure, self-service kiosk solutions. Built from the ground up for Public Housing Authorities, our PHA OneStop Resident Self-Service Kiosks are tailored to the specific community needs of each PHA, with our expert team of professionals working alongside them every step of the way. Our COVID-19 Response Technology allows you to continue safe and effective operation of your housing programs while assisting and protecting your residents, applicants, and employees. The kiosk's document management functions minimize the handling of paperwork and allow residents to fill out and sign digital applications, scan and upload recertifications, access online payments, and submit maintenance requests—all from a one-stop self-service customer kiosk. PHA OneStop Resident Self-Service Kiosk will reduce employee time dedicated to appointments, provide access to affordable housing assistance for those in need, and provide secure, contactless digital document collection.

2021 BUYER'S GUIDE



» Emphasys Software

1200 SW 145th Ave.
Suite 301
Pembroke Pines, FL 33027

PHONE: (800) 968-6884
CONTACT: Josh Beaver
EMAIL: sales@emphasys-software.com
WEBSITE: www.emphasysPHA.com

For over 35 years, Emphasys Software has been providing management software and services to public housing agencies of all sizes. Emphasys products help organizations streamline daily business processes and improve productivity through automation. Our complete software suites and services include solutions for areas such as Housing Choice Vouchers, LIPH, inspections, reporting, wait list, financial, PBA / asset management, web-based technologies and information products.

» GoSection8.com

5000 T-Rex Ave.
Suite 150
Boca Raton, FL 33431

PHONE: (561) 362-1099
CONTACT: Dominic Muttillio, CEO
EMAIL: dominic@gosection8.com
WEBSITE: www.gosection8.com

Since GoSection 8's inception in 2004, our Rent Reasonable, web-based software has performed more than one million certifications. GoSection 8 also supplies comparable data and a landlord listing service and housing locator.

» McCright & Associates LLC

928 McCallie Ave.
Chattanooga, TN 37403

PHONE: (423) 267-1300
CONTACT: Stan McCright, CEO
EMAIL: sales@mccright.com
WEBSITE: www.mccright.com

A leader in the industry for 30+ years focused on delivering quality HQS, pre-REAC, and UPCS-V inspections and program management services to PHAs throughout the nation. Proprietary software allows for data integration into agency software on multiple platforms. A user-friendly web portal provides same hour information to

all participants via mobile, desktop and IOS- or Android-enabled devices. Training, transition services and audit reviews are areas of expertise. The firm is a woman-owned and veteran-owned business and a Section 3-compliant company.

» MRI Software

28925 Fountain Parkway
Solon, OH 44139

PHONE: 1 (800) 321-8770
CONTACT: Jennifer Kelly
EMAIL: jennifer.kelly@mrisoftware.com
WEBSITE: www.mrisoftware.com

MRI's industry-best software for managing a variety of funding programs for public housing authorities and city and state housing agencies, including HCV, MTW and RAD, takes the complication out of compliance and enhances operational efficiency. Our innovative solutions include self-service assistance portals, online application collection, resident screening, automated resident communications, PIC management and free accounting services.

» NEC Software Solutions

300 Tri State International
Suite 150
Lincolnshire, IL 60069

PHONE: (636) 368-6451
CONTACT: Jeff du Manoir
EMAIL: jeffdu.manoir@necsws.com
WEBSITE: www.necsws.com

NEC Software Solutions (formerly Northgate Public Services) provides Housing Software around the world for customers from small, to over 140,000 units. Our NEC Housing solution is a web-based and modular solution covering the end-to-end the provision and management of Housing, from assessing household needs, through matching, and waitlisting, rental and administration, subsidy entitlement, arrears management, all complemented by the asset-based modules including repairs, planned maintenance and capital works and lifecycle management. Our solutions bring people, properties and organizations together into a single system, letting you manage and report on the critical intersection. Our solutions bring efficiency, and compliance, through

workflows and wizards, advanced role-based security, an intuitive interface that runs across devices, and web browsers. Visual Dashboards, Advanced Reporting and end-user interactions minimize the demands on IT, support rapid decision making, and maximize user productivity. As part of the NEC family, we have the backing of one of the world's foremost providers of Internet of Things, Smart Cities and advanced communications.

» RealPage Inc.

2201 Lakeside Blvd.
Richardson, TX 75082

PHONE: (972) 820-3000
EMAIL: sales@realpage.com
WEBSITE: www.realpage.com

RealPage is a leading global provider of software and data analytics to the real estate industry. Clients use its platform to improve operating performance and increase capital returns. Founded in 1998 and headquartered in Richardson, Texas, RealPage currently serves more than 12,400 clients worldwide from offices in North America, Europe and Asia. For more information about the company, visit www.realpage.com.

» WSD Digital

750 Main St.
#327
Hartford, CT 06103

CONTACT: Cynthia Bates
PHONE: (774) 293-0117
EMAIL: cbates@wsddigital.com
WEBSITE: cbates@wsddigital.com

» SACS Software

1949 Cherokee Road
Alexander City, AL 35010

PHONE: (888) 897-4012
FAX: (256) 329-0185
CONTACT: Dale Jones
EMAIL: dale@sacssoftware.com
EMAIL: sales@sacssoftware.com
WEBSITE: www.sacssoftware.com

SACS Software offers a complete software solution for housing authorities. Our products are fully integrated and include solutions for public housing, Section 8,



multifamily, rural development, tax credit and more. Mobile applications are available for work orders, Inspections, excess utilities, inventory, occupant inquiry and time clock. Web applications are available for online applications, along with portals for applicants, tenants, landlords and employees. All of our applications integrate with our easy to use paperless document management system.

» Yardi Systems

**430 South Fairview Ave.
Goleta, CA 93117**

PHONE: (805) 699-2040 ext. 239
CONTACT: Kris Panks
EMAIL: kris.panks@yardi.com
WEBSITE: www.yardi.com

Yardi® develops and supports industry-leading compliance, accounting and property management software for all types and sizes of public housing agencies. Yardi solutions streamline compliance with Public Housing, Housing Choice Vouchers, HUD 50058, HUD 50059 and all major affordable housing programs. Clients choose Yardi for quality products, expert support and stability. They stay with us for evolving solutions that keep up with the ever-changing technology landscape. For more information on how Yardi is energized for tomorrow, visit yardi.com.

CONSULTANTS

» Contractor Compliance and Monitoring, Inc.

**635 Mariners Island Blvd Ste 200
San Mateo, CA 94404-1060**

CONTACT: Steven Noguera
PHONE: (443) 906-2187
EMAIL: snoguera@ccmilcp.com
WEBSITE: www.ccmilcp.com

» CVR Associates Inc.

**2309 S. MacDill Ave.
Suite 200
Tampa, FL 33629**

PHONE: (813) 223-3100
CONTACT: Fradique A. Rocha
EMAIL: cvr@cvrassociates.com
WEBSITE: www.cvrassociates.com

CVR Associates is a full-service management consulting firm specializing in providing management solutions to affordable housing programs. Our professional staff includes former executive directors and senior level staff of PHAs, comptrollers, CPAs, attorneys, urban planners, architects, engineers, property appraisers, construction managers and information systems specialists, whose backgrounds provide us the insight to assess program and agency-wide operations holistically. This multidisciplinary approach ensures CVR clients receive creative, yet practical, solutions that are grounded in the realities of the current affordable housing methods to assess operations and provide solutions to our clients that ensure program compliance with HUD regulations. We specialize in providing management solutions for affordable housing programs, including the Housing Choice Voucher program, mixed- finance development, modernization and capital funds, and public housing. Services include technical assistance, program management, strategic planning, inspection services, operational assessments, process improvement, training, construction management, improved asset management practices and technology solutions.

» DL Morgan & Associates

**2400 Hyde Park St.
Sarasota, FL 34239**

PHONE: (941) 355-5912
PHONE: (941) 925-6403
CONTACT: David Morgan
EMAIL: dlmorgan1127@att.net
WEBSITE: www.dlmorganandassociates.com

Providing technical assistance, consultation, program assessments, file reviews and training on an array of subjects in assisted housing programs.

» Du & Associates Inc.

**4350 E West Hwy
Ste 310
Bethesda, MD 20814**

PHONE: (301) 913-9628
CONTACT: Lucie Du
EMAIL: lucie.du@duassoc.com

A professional consulting firm, founded in 1996, that provides asset management, underwriting, legislative and other consulting services to the affordable housing industry.

» Gans, Gans & Associates

**7445 Quail Meadow Road
Plant City, FL 33565**

PHONE: (813) 986-4441
EMAIL: simone@gansgans.com
WEBSITE: www.gansgans.com

Executive search, human resource and information technology consulting.

» Hawkins Ash CPAs

**P.O. Box 1508
500 S. Second St.
Suite 200
La Crosse, WI 54601**

PHONE: (608) 784-7737
CONTACT: Angie Campbell
EMAIL: acampbell@hawkinsashcpa.com
WEBSITE: www.HawkinsAshCPAs.com

Hawkins Ash CPAs provides auditing and fee accounting services to housing authorities across the country. We can also assist with HUD reporting such as VMS and REAC submissions.



Housing and Development Law Institute

630 Eye St. NW
Washington, DC 20001

PHONE: (202) 289-3400
CONTACT: Lisa L. Walker, CEO
EMAIL: lwalker@hdli.org
WEBSITE: www.hdl.org

A nationwide, nonprofit membership organization that serves as a legal resource to local housing and redevelopment agencies and their counsel. HDLI provides a wide variety of services in support of its members including period publications, legal educational conferences, on-site training, one-on-one legal counseling and assistance, useful form documents and policies, an active list serve and amicus curia appearances.

» Kell Consulting LLC

15 Oak Creek Trail
Madison, WI 53717

PHONE: (608) 841-1092
EMAIL: amykell@kellconsulting.com
WEBSITE: www.kellconsulting.com

With over \$170 million in federal grant funds awarded, KCLLC is a national leader in grant writing services for public housing authorities. Grants awarded over the past 21 years have included Choice Neighborhoods Planning and Implementation grants, HOPE VI, Section 8 Contract Administration, Family Self-Sufficiency, Family Unification, Mainstream Vouchers, ROSS, Section 811 Capital Advance, and others. KCLLC is known for working collaboratively with PHA clients to showcase the best of what each proposal has to offer its residents, the community at large, and HUD.

» Management Resource Group Inc.

2402 Mount Vernon Road
Suite 200
Atlanta, GA 30338

PHONE: (770) 396-9856
CONTACT: Howard S. Fleisig
EMAIL: atlmrg@comcast.net
WEBSITE: www.mrgatl.comcastbiz.net

Consulting and training services to housing authorities throughout the United States. A few of our services include: salary studies, green physical needs assessments, rent reasonableness studies, developing plans and policy's for both public housing and Housing Choice Voucher programs, Section 504 compliance, designated housing plans, environmental review studies, PHA annual and five-year plans, capital fund programs, energy audits and utility allowance studies.

» National Facility Consultants Inc.

1225 Johnson Ferry Road
Suite 460
Marietta, GA 30068

PHONE: (770) 977-4134
CONTACT: W. Sawyer Shirley, President
EMAIL: wsshirley@icloud.com
WEBSITE: www.nfcinc.biz

NFC has almost 30 years' experience providing a broad range of consulting services to over 450 affordable housing providers across the nation. With experience in strategic and agency planning, operational improvements, policy development, energy services, construction management, general consulting, and staff and board training, NFC has the expertise to provide professional services to address any issue facing an affordable housing organization today. NFC is a leader in performing physical needs assessments (including GPNA and RAD PCAs), conducting energy audits, and developing property-specific utility allowances. NFC strives to complete every engagement in an individual, creative and professional manner to meet the specific needs of each individual client.

» Norris Consulting and Development

13602 N. 18th Drive
Phoenix, AZ 85029

PHONE: (602) 451-6162
CONTACT: Isaiah Norris
EMAIL: isaiah@norrisbusinessconsulting.com
WEBSITE: norrisconsultinganddevelopment.com

Norris Consulting and Development (Previously Norris Business Consulting) provides clients with high-quality solutions and services regarding operations, affordable housing solutions, outsources HCV and specialty program contract services, and Contract HQS inspections.

» Recap Real Estate Advisors

38 Chauncy St.
Suite 600
Boston, MA 02111

PHONE: (617) 338-9484
CONTACT: Gina Martinez, CEO
EMAIL: slestan@recapadvisors.com
WEBSITE: www.recapadvisors.com

For more than two decades, Recap Real Estate Advisors has worked with the multi-family owners, investors, lenders and regulators to execute cutting edge transactions, stabilize and reposition properties, and design innovative programs and strategies. Capital needs assessments, energy audits and REAC services are provided by Recap's wholly owned subsidiary, On-Site Insight.

CONSULTANTS/ CONTRACT STAFF

» Real Estate Development Services (REDS)

3128 Willow Ave.
Suite 101
Clovis, CA 93612

PHONE: (559) 292-3385
EMAIL: ldoyle@ahdcinc.com



CONSULTANTS- OPERATIONS

» Joseph E. Mastrianni Inc.

11 Federal St.
Saratoga Springs, NY 12866

PHONE: (518) 372-4739 ext. 126
EMAIL: jimm@jeminc.com

For almost 40 years, JEM Inc. has provided outsourced HCV and FSS contracting services.

CONSULTING

» EJP Consulting Group

P.O. Box 336
Manchester, WA 98353

PHONE: (202) 248-1967
CONTACT: Rhae Parkes
EMAIL: parkes@ejpconsultinggroup.com
WEBSITE: www.ejpconsultinggroup.com

Providing services regarding real estate development, strategic planning and portfolio repositing, human capital development, and Choice Neighborhoods planning and implementation services. EJP provides consulting services to housing agencies and their partners nationwide. These include: strategic planning; portfolio assessment and repositioning; comprehensive neighborhood planning; Choice Neighborhoods Initiative (CNI) planning and implementation; Rental Assistance Demonstration (RAD) conversions; mixed-finance development; relocation and human capital planning and implementation; and training and capacity building. EJP works with clients that self-develop and those who partner with private developers.

» Housing Solutions Alliance LLC

330 Marshall St.
Suite 900
Shreveport, LA 71101

PHONE: (318) 226-1411
FAX: (318) 213-1090
WEBSITE: callhsa.com

» Management Resource Group Inc.

2402 Mount Vernon Road
Suite 200
Atlanta, GA 30338

PHONE: (770) 396-9856
CONTACT: Howard S. Fleisig
EMAIL: atlmrg@comcast.net
WEBSITE: www.mrgatl.comcastbiz.net

Consulting and training services to housing authorities throughout the United States. A few of our services include: salary studies, green physical needs assessments, rent reasonableness studies, developing plans and policy's for both public housing and Housing Choice Voucher programs, Section 504 compliance, designated housing plans, environmental review studies, PHA annual and five-year plans, capital fund programs, energy audits and utility allowance studies.

» Quadel Consulting and Training LLC

1200 G. St. NW
Suite 700
Washington, DC 20005

PHONE: (202) 789-2500
CONTACT: Mirna Bonilla
EMAIL: mbonilla@quadel.com
WEBSITE: www.quadel.com

Quadel Consulting is a leading national expert in public housing, Housing Choice Voucher programs, Section 8 Multifamily Contract Administration, Low Income Housing Tax Credit Program and HUD's Rental Assistance Demonstration Program. With over three decades of experience, our affordable housing clients benefit from diversity of our experience and deep knowledge of housing programs.

DOORS

» Lansing Housing Products Inc.

P.O. Box 385
331 N. Platt St.
Lansing, IA 52151

PHONE: (563) 538-4224
CONTACT: Dave Monserud
EMAIL: dave@lansinghp.net
WEBSITE: www.lansingHP.net

Lansing Housing Products is a U.S. manufacturer of heavy duty security screen doors, security storm doors, safety screens and security screens. We have a wide range of steel doors with features to reinforce the door's strength at an affordable price. Custom manufactured to withstand the use and abuse associated with being installed on multifamily housing. Keep intruders out and kids in with our robust Tough Tek Metals® Screens, designed to lower maintenance costs while increasing security. We pride ourselves on our ability to provide excellent customer service, quality, attractive and innovative products.

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180 Willmott St.
P.O. Box 668
Cobourg, ON K9A 4R5

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CONTACT: Robert Young
EMAIL: sales@ruscomfg.com
WEBSITE: www.ruscomfg.com

Rusco Manufacturing Inc. has been supplying to public housing for over 80 years. Our strength is steel, and we manufacture steel and aluminum screen doors, storm doors, steel and aluminum security screens. We manufacture one of the strongest and most energy-efficient insulated entrance doors for new construction or replacement in public housing.



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Framingham, MA 01701-2090

CONTACT: Lillian Kamalay
PHONE: (508) 661-2277
EMAIL: lkamalay@ameresco.com
WEBSITE: www.ameresco.com

» Dominion Due Diligence Group (D3G)

201 Wylderose Drive
Midlothian, VA 23113

PHONE: (815) 302-6602
CONTACT: Jenn Kriehner
EMAIL: j.kriehner@d3g.com
WEBSITE: www.d3g.com

D3G is a full-service environmental, engineering and energy due diligence firm specializing in affordable housing and health care.

» Johnson Controls Inc.

507 E. Michigan St.
Milwaukee, WI 53202

PHONE: (763) 227-7709
CONTACT: Mary Fox
EMAIL: mary.p.fox@jci.com
WEBSITE: www.johnsoncontrols.com

Johnson Controls has a team 100% dedicated to public and affordable housing. Our team helps clients improve and modernize buildings, implement green and sustainable programs, reduce carbon footprints, and improve the safety and comfort of residents' homes. Programs can be implemented through energy performance contracting and other innovative financial programs requiring little to no capital investment.

Wind, Water & Energy Conservation

593 Corey Ave.
St Pete Beach, FL 33706

CONTACT: Janice Baker
PHONE: (727) 498-2950
EMAIL: janice@windwaterenergy.com
WEBSITE: www.windwaterenergy.com

FINANCIAL SERVICES

» Baker Tilly US, LLP

4807 Innovate Ln
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CONTACT: Don Bernards
PHONE: (608) 240-2643
EMAIL: donald.bernards@bakertilly.com
WEBSITE: www.bakertilly.com

» Eide Bailly LLP

4310 17th Ave. S
P.O. Box 2545
Fargo, ND 58108

PHONE: (701) 239-8500
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EMAIL: sbreuer@eidebailly.com
WEBSITE: www.eidebailly.com/ah

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Seattle, WA 98101-2678

CONTACT: Anthony Pass
PHONE: (206) 343-6969
EMAIL: anthony.pass@key.com
WEBSITE: www.key.com

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2051 Greenhouse Road
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PHONE: (713) 622-5844
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Providing services regarding real estate development, strategic planning and portfolio repositing, human capital development, and Choice Neighborhoods planning and implementation services. EJP provides consulting services to housing agencies and their partners nationwide. These include: strategic planning; portfolio assessment and repositioning; comprehensive neighborhood planning; Choice Neighborhoods Initiative (CNI) planning and implementation; Rental Assistance Demonstration (RAD) conversions; mixed-finance development; relocation and human capital planning and implementation; and training and capacity building. EJP works with clients that self-develop and those who partner with private developers.

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CONTACT: Mirna Bonilla
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PHONE: (813) 223-3100
CONTACT: Fradique A. Rocha, Co-CEO
EMAIL: fradique@cvrassociates.com
EMAIL: cvr@cvrassociates.com
WEBSITE: www.cvrassociates.com

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2021 BUYER'S GUIDE



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WEBSITE: www.theinspectiongroup.com

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WEBSITE: www.norrisconsultinganddevelopment.com

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EMAIL: duran@aalrr.com

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Houston, TX 77040

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» Troutman Pepper Hamilton Sanders LLP

501 Grant St.
Suite 300
Pittsburgh, PA 15219

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FAX: (866) 466-1523
CONTACT: Leigh A. Poltrock, Esq.
EMAIL: leigh.poltrock@troutman.com
WEBSITE: www.troutman.com

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WEBSITE: www.cgi.com/affordablehousing

A housing program partner for over 30 years, CGI delivers consulting, technology and business process services to the federal government and public housing authorities. CGI services as a Performance-Based Contracting Administration (PBCA) subcontractor, servicing over 25% of HUD's Section 8 PBCA portfolio. Public housing authorities across the country partner with CGI for delivery of Housing Choice Voucher Program operations including tasks such as Housing Quality Standards Inspections, re-examination case management, wait list management, applicant processing and selection, eligibility determination, rent reasonableness reviews, landlord relations and payments and more. We enable PHAs to continuously improve their programs and services through consultative support for critical functions such as program assessments and audits, SEMAP reviews, tenant mobility programs, tenant file audits, and landlord recruitment and outreach. Our modern, web-based

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» Novogradac & Company LLP, CPAs

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Novogradac & Company LLP is a certified public accounting firm. The Novogradac organization consists of affiliates and divisions providing professional services that include accounting, auditing, taxation, litigation support, valuation and consulting. The organization maintains clients in a broad range of industries to public housing authorities, nonprofit organization and real estate developers and syndicators. Novogradac works extensively in the affordable housing, community development, historic preservation, opportunity zones and renewable energy fields, providing tax, accounting, audit, valuation and consulting services to affordable housing developments. Novogradac also provides Rental Assistance Demonstration (RAD) consulting services to a variety of public housing authorities and nonprofit organizations.

RAD CONVERSION

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CVR has been providing development services to public housing authorities, the U.S. Department of Housing and Urban

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» RealPage, Inc.

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PHONE: (972) 820-3000
EMAIL: sales@realpage.com
WEBSITE: www.realpage.com

RealPage provides a technology platform that enables real estate owners and managers to change how people experience and use rental space. Clients use the platform to gain transparency into asset performance, leverage data insights and monetize space to create incremental yields. Founded in 1998 and headquartered in Richardson, Texas, RealPage currently serves over 19 million units worldwide from offices in North America, Europe, and Asia.



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Phone: (844) 747-6222

Email: Equifax@carahsoft.com

Website: www.carahsoft.com/equifax#overview

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CONTACT: Cynthia Clark

EMAIL: cynthia@ncrcredit.com

» ONLINE Rental Exchange

P.O. Box 1489
Winterville, NC 28590

PHONE: (866) 630-6400

CONTACT: Christoph Turner

EMAIL: sales@onlinere.com

PHONE: (866) 630-6400 ext. 3292

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» MRI Software

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WEBSITE: usinspectiongroup.com

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CONTACT: Ken Merrifield
EMAIL: information@housingcenter.com
WEBSITE: www.housingcenter.com

HAI Group is a family of companies founded by and dedicated to the affordable housing industry. Based in Cheshire, Connecticut, HAI Group is proud to be recognized as a pioneer of public and affordable housing insurance programs, but insurance is not our only strength. The company also offers risk management and financial services, online professional development courses

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CONTACT: Ken Merrifield
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WEBSITE: www.housingcenter.com

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PHONE: (800) 783-3100
CONTACT: Ms. Angela Cao
EMAIL: eframpton@nanmckay.com
WEBSITE: www.nanmckay.com

With more than 35 years of experience serving housing authorities across the nation, Nan McKay & Associates (NMA) is widely known as the gold standard for performance excellence in the public housing and affordable housing industry. Founded in 1980, the woman-owned company is the industry leader in providing professional services to public housing agencies, with offices in San Diego, Chicago and Miami.

National Association of Housing and Redevelopment Officials

**630 I St. NW
Washington, DC 20001**

PHONE: (202) 289-3500
EMAIL: nahro@nahro.org
WEBSITE: www.nahro.org

The National Association of Housing and Redevelopment Officials (NAHRO) is the leading housing and community development advocate for the provision of adequate and affordable housing and strong, viable communities for all Americans, particularly those with low- and moderate-incomes. NAHRO offers its members a wide range of services including advocacy efforts, conferences, seminars, e-learning and e-briefings, on-site training and technical service, certification, publications and more.

» Nelrod Company

**3109 Lubbock Ave.
Fort Worth, TX 76109**

PHONE: (817) 922-9000
CONTACT: Jeremy Spence
EMAIL: spencej@nelrod.com
EMAIL: info@nelrod.com
WEBSITE: www.nelrod.com

The Nelrod Company is a training and consulting company that assists agencies with such services as energy audits, physical needs assessments, utility allowance studies, rent calculations, fair housing trainings and much more.

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Lansing, IA 52151

PHONE: (563) 538-4224
CONTACT: Dave Monserud
EMAIL: dave@lansinghp.net
WEBSITE: www.lansinghp.net

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180 Willmott St.
P.O. Box 668
Cobourg, ON K9A 4R5

PHONE: (800) 787-2620
CONTACT: Robert Young
EMAIL: sales@ruscomfg.com
WEBSITE: www.ruscomfg.com

Rusco Manufacturing Inc. has been supplying to public housing for over 80 years. Our strength is steel, and we manufacture steel and aluminum screen doors, storm doors, steel and aluminum security screens. We manufacture one of the strongest and most energy-efficient insulated entrance doors for new construction or replacement in public housing.

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PHONE: (502) 638-0534
WEBSITE: ldgdevelopment.com

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» StoveTop FireStop

200 Greenleaf St.
Fort Worth, TX 76107

PHONE: (817) 872-1500
CONTACT: Carter Shackelford
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WEBSITE: www.stovetopfirestop.com

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